



Las Vegas Attorney Kristan Lehtinen Panelist on Presentation of Prominent International Lawyers at ABA Business Law Section Spring Meeting

*Kristan E. Lehtinen, Esq. partner with Lovaas & Lehtinen, P.C. participated as a panelist for the program *The Nuts and Bolts of Cross Border Negotiations* presented during the ABA Business Law Section Spring Meeting in Vancouver, B.C., Canada on Saturday April 18, 2009. Lehtinen participated as the U.S.-Canada panelist during the presentation.*

Las Vegas, NV ([PRWEB](#)) April 24, 2009 -- The American Bar Association wrapped up its 2009 Business Law Section Spring Meeting in Vancouver, B.C., Canada on April 18, 2009. Attorney Kristan Lehtinen, a partner in the Las Vegas law firm of Lovaas & Lehtinen, P.C. focused her discussion on U.S.-Canada Cross Border Negotiations. Lehtinen was joined by distinguished panelists: Sajai Singh, Esq., a Partner of J. Sagar Associates based in Bangalore, India, (Asian-U.S.); Stephen Wilson, Esq., Partner in Osborne Clarke located in Palo Alto, CA (European-U.S.); and Miguel A. Zaldivar, Jr., Esq., a Partner at Hogan & Hartson, LLP based in Miami, Florida (Latin America-U.S.). The panel discussion featured prominent speakers on the topics of modification of negotiation techniques in different continents, the effect of globalization, and differences in the approach of negotiations conditioned by the culture of specific regions around the globe. The large audience present for the two-hour presentation received invaluable tips, techniques and strategies in the panelists' areas of international expertise.

Following the program, Lehtinen observed, "Participating in the programming available at an event on the scale of the ABA Business Law Section Spring Meeting provided an important opportunity for me to share information with my international colleagues and incorporate additional global negotiation techniques in my own practice specific for various regions around the world. Such information is an invaluable tool to provide an additional layer of exceptional service for our local Las Vegas and international clients."

Lehtinen and the Nevada based U.S. law firm of Lovaas & Lehtinen, P.C., focus their local and international business practice on every aspect of commercial litigation and transactional matters. Lehtinen routinely represents clients in matters involving the formation and maintenance of business entity ventures, business and ownership transition planning, as well as strategic planning with clients with the goal of avoiding future controversies, litigation and other legal challenges. Lovaas & Lehtinen, P.C., represents a diverse group of clients ranging from construction companies to nightclubs; Fortune 500 companies to small business owners and individuals from all walks of life. Lehtinen is a Member of Clark County Bar; the Sin City Chamber of Commerce; as well as several sections of the American Bar Association Business Law Business division including: Business and Corporate Litigation, Business Courts, Corporate Counseling and Litigation, International Litigation, Partnerships and Alternative Business Entities. Lehtinen is also a member of the ABA International Law Section.

About Kristan E. Lehtinen:

Kristan E. Lehtinen is an immigrant to the United States from Ontario, Canada, having earned her Bachelor of Arts degree in English Honors with a Minor in Business Administration from the University of Ottawa, Ottawa, Ontario, Canada in 1995. Following receipt of her undergraduate degree, Lehtinen was employed in Seoul, South Korea as an English teacher, and traveled extensively throughout Southeast Asia. Lehtinen obtained her Juris Doctorate, from California Western School of Law in 2001. Ms. Lehtinen was admitted to practice before the



state and federal courts of Nevada in 2002. Ms. Lehtinen practices primarily in the areas of business related litigation, representing night clubs and entertainment venues, corporations, business owners, banks, construction companies, land developers, and individuals.

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